

Westlake Deal Submission Process

- 1. Score approval in DealerCenter**
- 2. Pre-contract deal with customer**
 - Collect all required documents
 - DO NOT ROLL UNIT
- 3. Submit complete funding package**
 - Fax to (866) 926-3574
- 4. Westlake verifies, reviews and scores deal internally**
 - If **Approved**, Westlake advises to finalize contract and Roll unit
 - If **Turned Down**, Westlake advises of changes needed
 - Fix errors and resubmit!
- 5. Finalize contract with customer and roll unit (*if approved*)**
- 6. Send in completed deal package**
- 7. Receive funds**

