



Program:				
<b>Max Amount Financed:</b>	No Cap	No Cap	No Cap	No Cap
<b>Pre-Check Amt Fin Limit:</b>	\$100,000	\$100,000	\$100,000	\$35,000
<b>Min Payment</b>	\$250	\$250	\$250	\$250
<b>Max Term:</b>	72	72	72	72
<b>New Vehicle Rates:</b>	4.99% -13.99%	9.49% -16.99%	10.49% -19.99%	14.49% - state usary
<b>Used Vehicles:</b>	7.99% -14.49%	10.49% -17.49%	11.49% -22.49%	18.49% - state usary
<b>Min Down Payment:</b>	\$0	\$0	10%	10%
<b>Max Front-End LTV*:</b>	130%	126%	122%	105%

## Westlake Policies

<b>Bankruptcy</b>	Dismissed and open bankruptcies accepted, Open bankruptcies must be pre-approved.
<b>Repossessions</b>	Accepted. Customer with previous Westlake, Wilshire Consumer Credit, or Western Funding repossessions not accepted.
<b>Contracts</b>	Simple interest arbitration contracts only. Contracts sent to Westlake 21+ days past approval date will be returned to dealer and requires dealer to resubmit deal with new approval.
<b>Lender Fees</b>	Acquisition fee of \$100 on each funded loan. Additional Lender Discount may apply based on risk, refer to BuyProgram approval terms.
<b>Open Autos/Powersports Tradelines</b>	Exisiting Open Auto or Open Powersports tradelines may be accepted. Follow individual deal approval terms or trade in/ show payoff prior to funding.

## Eligible Vehicles

Eligible Vehicles include: cars, commercial vehicles, highline/exotic vehicles, RVs, powersports, branded titles.

## Program Guidelines

Additional Westlake policies are listed on Westlake's Program Guidelines located on [DealerCenter.com](https://www.westlakefinancial.com/dealercenter) or find more info by visiting our website at [westlakefinancial.com](https://www.westlakefinancial.com)

## Did you know?

- ✓ No min credit score
- ✓ No min job time
- ✓ No min income
- ✓ No min residence time
- ✓ Same day funding and eContracting available
- ✓ Funding average under 2 days

### Send Funding Packages:

#### FedEx

Westlake Financial  
4054 Willow Lake Blvd Suite 2083  
Memphis, TN 38153

### All Other Couriers:

Westlake Financial  
Suite #2083  
4054 Willow Lake Blvd  
Memphis, TN 38118

### Lien Holder Info:

Westlake Financial  
PO Box 997592  
Sacramento, CA 95899  
Fax: 877-854-5682  
Westlake\_Titles@westlakefinancial.com

### Insurance:

Westlake Financial  
PO Box 76809  
Los Angeles, CA 90076-0809

### Dealer Support:

888-893-7937

### Sales Representative:

Name:  
Phone:  
Email:

All deals MUST meet Westlake Policies (for full details see Westlake Policies and/or program guidelines). \*Note: LTV limits vary based on customer credit history and other factors.  
\*The Branded Vehicle Program is available in all states except Massachusetts, New York and Puerto Rico. For more information, visit Westlake's Branded Vehicles website: <https://www.westlakefinancial.com/branded-titles/>  
Warranty depends on book value and credit profile. Branded titles not eligible for warranty. Rates, GAP, PTI/DTI and other program limits are subject to regulatory limits.