

F.A.S.T.E.R. FUNDING TIPS

Customer Inputs

- Ensure inputs and spelling for customer full name and D.O.B. match those reflected on the ID
- Input current address (this may be different from I.D.)
- Select correct Income Type ([Click for WFI Program Guidelines](#))
- Recommended use of the Electronic Income Verification Tool to get the correct income and to help confirm the validity of the pay stub

Employment

- Verify the customers employment prior to contracting
- How will the company verify?
 - Phone, The Work Number (TWN), Fax, HR- Employment Verification Form (EVF)
- Input this data on the Credit Application

Deal Hints

- Address Deal Comments found on dealer's Buy Program that may require additional customer stipulations

Identification

- Cannot be expired, suspended, or revoked

GPS

- Must be installed on the vehicle and transferred to WFI at the time of e-contracting

Insurance

- Complete the ATPI pop-up in the E-Signing Ceremony

Verifications

Customers and Employers can call: 888-880-8551

- Buyer must have possession of the vehicle to conduct the customer interview
 - **Phone** – Prepare the buyer/co-buyer to receive a call or ENCOURAGE THEM TO CALL IN
 - **Online** – Prepare the buyer/co-buyer to receive an email with the option to complete their interview online with the email address provided during the signing ceremony



**Western
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