

Think Prime. Think Westlake –

Rates as low as 5.99%!

Franchise Dealers

IF YOUR DEAL HAS:

The Right Credit:

- 700+ FICO score
- Min 1 paid auto OR high good trade line with min of \$1K and min 1 year of age
- No repos in last 4 years
- Max 7 inquiries in last 2 weeks

The Right Vehicle:

- Max 20 years / 150,000 miles
- Max \$50,000 amount financed
- No Branded/TMU/Commercial/RV/Powersports/Classic Cars

The Right Structure:

- Max 15% PTI¹
- Max 100% DTI^{*}

THEN YOU GET THESE RATES OR BETTER²:

For new cars:

Front-End LTV / FICO	700-724	725-749	750-779	780-799	800+
0-90%	7.49%	6.99%	6.49%	5.99%	5.99%
90-100%	8.49%	7.99%	7.49%	6.99%	5.99%
100-110%	9.49%	8.99%	8.49%	7.99%	6.49%
110-120%	10.49%	9.99%	9.49%	8.99%	7.99%
120-140%	10.99%	10.49%	9.99%	9.49%	8.49%
140%+	11.49%	10.99%	10.79%	10.49%	9.99%

For used cars up to 50,000 miles: add +1% to these rates

For used cars over 50,000 miles: add +2% to these rates

For Terms over 49 months: add up to 1.75% to these rates

Stips: Proof of Income and Proof of Residence may be required. All other stips are waived.



888.893.7937

westlakefinancial.com

¹The following exclusions apply: D and F grade dealers, Income from Job Letters, Home Care, Disability, Student Incomes. Max warranty ranges from \$2,500 and \$4,000. Up to 72 month term. All stips will be required on deals with elevated risk of non-payment per Westlake's automated decisioning. ² Rates will vary depending on term.