

CarOffer™ Vehicle Condition Guidelines

CarOffer™ helps you acquire inventory with greater efficiency and pricing discipline than the standard auction method. In order to provide the strongest offers and maintain consistent vehicle standards, we have outlined some conditions in order to help you utilize our platform as successfully as possible.

"Green Light" Cars

- Most vehicles are subject to an \$800 wholesale reconditioning allowance
- Luxury vehicles are allowed \$1,800 in wholesale reconditioning
- If the vehicle exceeds the reconditioning allowance, price concessions are allowed, subject to buyer approval.

CarOffer™ does not allow for the sale of vehicles with evidence of:

- Structural damage
- Structural repair(s)
- Deployed airbag(s)
- Altered or inoperable odometer
- Branded or bonded title
- Excessive reconditioning costs as determined by CarOffer™ authorized personnel (e.g. major drivetrain concerns, extensive cosmetic, perforated rust, mechanical, or other repairs needed)

Carfax / AutoCheck Reports:

- Vehicles with reports of the following are not permitted:
 - Major accident(s)
 - Major damage
 - Defined as "Moderate to Severe" or "Severe." Moderate damage is permissible.
 - Structural damage / repair(s)
 - Deployed airbag(s)
 - Prior flood damage
 - Odometer inconsistencies

The following vehicles are subject to buyer approval:

- Vehicles with reports of a <u>minor accident</u> or <u>light damage</u> (Carfax / AutoCheck).
- Vehicles with value-altering <u>aftermarket parts</u> as determined by the buyer.
- Vehicles that do not meet state inspection / emission standards.
- Vehicles with dashboard <u>warning lights</u> are subject to seller diagnosis and buyer acceptance.